



Digitize business processes successfully

Accelerate digital transformation with the X4 Suite low code platform

Company profile of SoftProject GmbH

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Version 23 / 20.05.2021

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1 Hard data

1.1 About SoftProject GmbH

SoftProject GmbH supports companies with products and services in all phases of the digital transformation. More than 300 customers of varied sizes and industries use the low-code platform X4 Suite to connect their IT systems, digitize business processes, control cross-company data streams and build their own cloud environments. Strong demand has led to above-average company growth in recent years. SoftProject employs 120 people from 15 nations. The company is headquartered in the technology region of Karlsruhe, with added offices in Switzerland, Spain and Slovakia. SoftProject GmbH achieved sales of over 13 million euros in 2020.

1.2 Company

- Headquarters: Ettlingen
- Foundation: 2000
- Share capital: 50.000 €
- Shareholder: The Project Holding GmbH
- Commercial register: Local court Mannheim German commercial register number (HRB-Nr.) 202147
- D-U-N-S: 330 870 432

1.3 Company data

Management and executive board

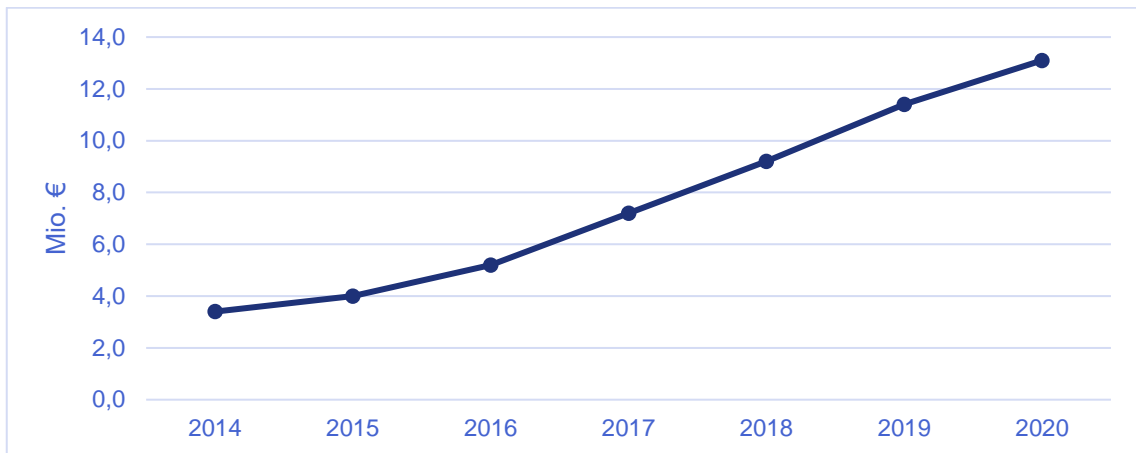
- Managing partner: Dipl.-Wirt.-Ing. Dirk Detmer, born 22.11.1963
- Managing director: Dipl.-Wirt.-Ing. Joachim Beese, born 16.12.1960
- Dipl.-Ing. Oliver Kölmel, born 16.05.1972
- Commercial management ppa.: Betriebswirt Johannes Hehl, born 09.03.1963

Liability insurance

IT liability with the following coverage amounts:

- 2,5 Mio. € for personal injury
- 2,5 Mio. € for other damages

1.4 Sales development



1.5 Personnel and organization

The 120 employees of the owner-managed company are distributed among the areas of product development (over 30 % of the employees), projects (over 30 % of the employees), marketing, academy and administration. As company, we invest an average of around 1,400 euros per year in the further training of an employee. A strong partner network of another 100 experienced X4 Suite digitization experts can be called upon at any time.

The company is divided into five strategic business units. These have independent, customer-related market tasks as well as their own solutions and products:

Management

Dirk Detmer (Chair), Joachim Beese, Oliver Kölmel

Insurance
Industry

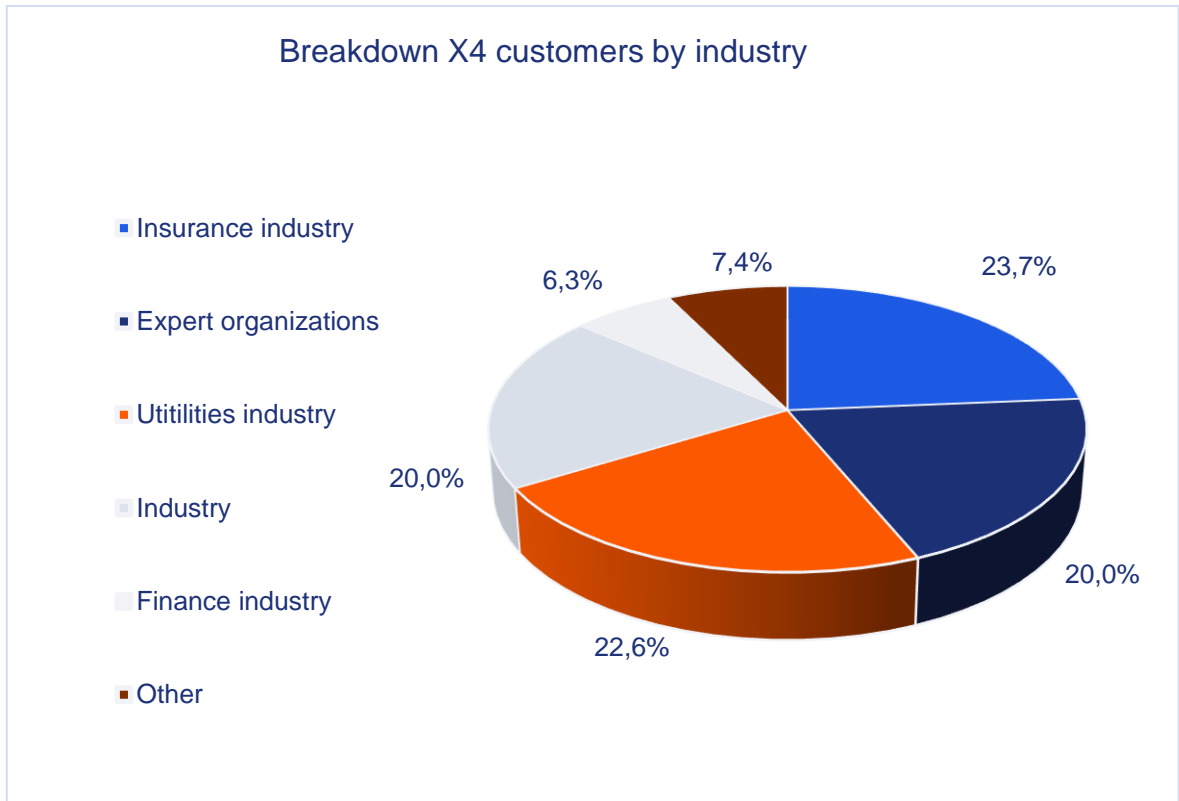
Utilities
Industry

Industry

Product
development
X4 Suite

Consulting

Overview of industries that digitize their business processes with X4 Suite:



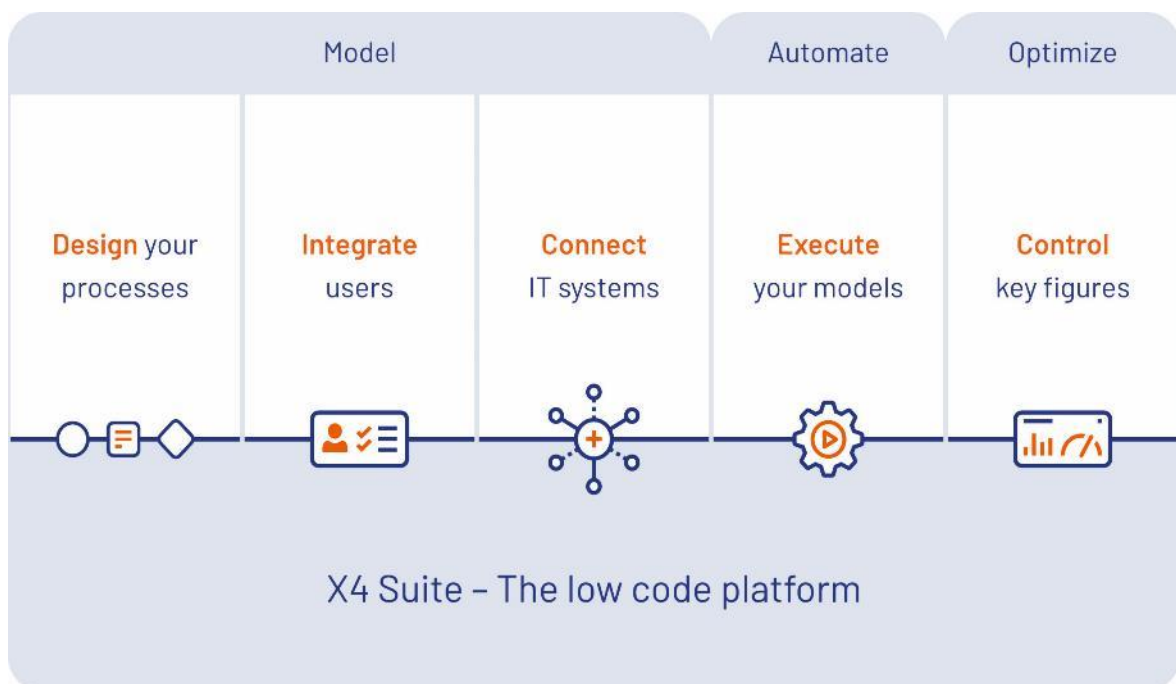
2 Products and services

2.1 Products

The X4 Suite is a modular and scalable platform that fully digitizes business processes. To this end, it intelligently networks all company-related processes, data and documents as well as digitization phases: From graphical modeling and executing to monitoring processes, coordinated automation components are available. The low-code approach – any user can digitize without programming — and standardized, reusable process modules simplify and accelerate digitization projects. SoftProject's investment ratio in the further development of its products is above average at around 12 percent.





Ready-to-use adapters connect existing systems to (third-party) systems and cloud solutions and open innovative technologies such as the Internet of Things (IoT), Big Data or Machine Learning. The X4 Suite can be easily integrated and ran in cloud computing platforms such as Microsoft Azure, Google Cloud Platform or Amazon AWS.

The X4 Suite increases process efficiency and quality, reduces effort, saves investments in your infrastructure and increases productivity. It is based on three pillars:



2.2 Industry solutions

Companies can choose to use the industry-specific solutions based on the X4 Suite on-premises, as a hybrid solution or cloud-based. Examples of standardized and automated processes from SoftProject:

			
Insurance <ul style="list-style-type: none"> • Sales processes • BiPRO services • GDV services • Claims processes • Service provider connection • Service provider control • Self-service tools 	Utilities <ul style="list-style-type: none"> • Portals for customers, clerks, and subcontractors • Grid connection • EEG and e-mobility • Telecommunications • Redispatch 2.0 • Smart metering 	Industry <ul style="list-style-type: none"> • Production and manufacturing • Purchasing and warehousing • Delivery and logistics • Portals for production, service, and maintenance • Tracking and tracing 	General <ul style="list-style-type: none"> • Order processing • Purchase order • Invoice review and approval • Approval processes • Systems monitoring • Web shops

2.3 Services

SoftProject offers companies services for digitizing their business processes around the low-code platform X4 Suite. The focus is on a holistic approach of product development, industry solutions, modular licensing offers, knowledge transfer and services. Specialized digitization experts draw on a wealth of experience spanning 20 years. With consulting, training and support, they accompany both the integration of the X4 Suite and the implementation of digitization projects.

Implementation We accompany you	Tailor-made implementation of your processes.
Training We educate you	Webinars, trainings and individual workshops.
Support We are there for you	Tiered service hours up to 24/7 for all inquiries.

2.4 X4 Suite as cloud enabler

SoftProject enables fast integration of new cloud technologies with the greatest possible data security and accelerates the digitization of business processes with technologies from various cloud providers. Examples include data exchange with customers, big data analysis or machine learning applications. The best services of the individual cloud providers can be combined with each other as desired.

The X4 Suite allows flexible control of which services and data should be stored in the cloud or left in the company's own data center. Services built with the X4 Suite can be run on-premises, as a hybrid solution, or as a Platform as a Service (PaaS) / Software as a Service (SaaS) entirely from the SoftProject data center or directly from a public cloud such as Amazon Web Services (AWS), Microsoft Azure, Google Cloud Platform, and others.

SoftProject is DIN ISO 27001 certified:

- Audited information security
- Secure operation of the data center and customer systems



3 Reference customers



Headquarters: Wiesbaden
14.000+ employees
Customer since 2004
Industry:
Insurance industry

R+V Allgemeine Versicherung AG

- Connection of the sales outposts to the host
- Automation of claims processes, e.g. glass damage
- Connection to HIS, eVB, GDV, SAP/R3 (collection) and more
- More than 3,000 processes and 2 million transactions per day



Headquarters: München
116,000+ employees
Customer since 2010
Industry: Automotive

BMW – Bayerische Motoren Werke AG

- Management of the operations control center for the mobile service fleet in Germany and Austria
- X4 Suite is certified in BWM Blueprint



Headquarters: Stuttgart
45,000+ employees
Customer since 2001
Industry: Experts

DEKRA e. V.

- Connection to all DEKRA partners such as insurance companies, leasing banks, salvage exchanges, workshops, etc.
- Connection to the GDV claims network
- Real-time appraisal review of over 60.000 appraisals per month
- Creation of the hail portal for the efficient processing of accumulation damages



Headquarters: München
 Customer since 2019
 Industry: Insurance
 industry

Allianz Direct

- Data exchange between all parties involved in motor vehicle claims
- Integration of over 1.000 auto workshops
- Processing of electronic vehicle registration and registration procedures (eVB, VWB)
- Europe-wide use of the system



Headquarters: Frankfurt
 a. M.
 1200+ employees
 Customer since 2015
 Industry: Utilities

Syna GmbH

- Data exchange between IT and back-end systems (e.g. Redispatch 2.0) for network maintenance and network planning
- Access to SAP, PSI Control, GIS database and PowerFactory
- Regional structure portal for assemblers



Headquarters: Ettlingen
 100+ employees
 Customer since 2019
 Industry: Utilities

Netze-Gesellschaft Südwest mbH

- Cloud solution with portal for house connection gas
- Interfaces to SAP, GIS and other databases
- Document control and incident handling processes



Headquarters: Ingelfingen
 2.500 employees
 Customer since 2011
 Industry: Industry

Bürkert Fluid Control Systems

- Integration of all systems (PIM, MAM/CMS, PLM, CRM, ERP, DMS) into digital processes
- eShop connection
- Launch of a product configurator with ERP and PIM system
- Connection to IoT software via OPC UA and MQTT
- Up to 200,000 process instances and 120,000 data records per day

HYDAC

Headquarters:
Sulzbach/Saar
9,000+ employees
Industry: Industry

Hydac

- Digitization of service and production processes with X4 Suite
- Archiving production and quality documents from production lines automatically in SAP
- Exchange production and machine data between PLCs (Siemens S7) and SAP in both directions

4 Awards



SoftProject was awarded the "Innovative through Research" seal by the Stifterverband.



SoftProject received the "BiPRO Top User" award for the X4 BiPRO Server.



The hosting service of SoftProject GmbH is certified according to ISO/IEC 27001:2013.